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## Flight Attendant Industry Comparison

Our Negotiating Committee will utilize the feedback received from you in our Flight Attendant Negotiations Survey to draft our Opening Proposals. Your feedback will define our negotiating priorities in our upcoming negotiations.

We have provided for you on our website, an <u>Industry Comparison</u> <u>Summary</u> that focuses on key provisions of our Joint Collective Bargaining Agreement and those of our two largest competitors (American and Delta). We continue to monitor the industry and will update the comparison as needed.

In all cases, every effort has been made to accurately reflect the terms in the summary. In addition to the major airlines, our Negotiating Committee has been studying key provisions for Flight Attendants across the entire aviation industry, including Southwest, Hawaiian, and Alaska Airlines, as well as other labor groups on the property at United Airlines Professional Negotiators, Attorneys, and Consultants are an Essential Component to Contract 2021

Our elected Negotiating Committee works hand-in-hand with our Professional Negotiators/Attorneys, and Consultants throughout the entire negotiations process. AFA-CWA Staff Attorney and Professional Negotiator, John Morse is a part of our Negotiating Committee and provides his experience and knowledge on a daily basis.

In addition, the resources of our Collective Bargaining Department include other AFA-CWA Attorneys with whom we work, and are involved in the process as well. Our other Consultants, such as Economists, Actuaries and Financial Analysts work consistently with us throughout negotiations to ensure we always have expert analysis and assistance during our negotiations.

In addition to the very best in expert assistance, our AFA-CWA Constitution and Bylaws ensures it is Flight Attendants who make up our Negotiating Committee, so that those who know our job are at the table to ensure what is important to us as Flight Attendants is addressed.

Through the surveys, the direct feedback from the Listening Tour, and contact with your elected Local Council Officers, it is United Flight Attendants who determine our goals for these negotiations. With Flight Attendants at the table, we can be sure our collective goals are understood throughout the negotiating process. The teamwork of expert Consultants, Attorneys, and Negotiators, coupled with our Flight Attendant experience, make up the strongest negotiating team for United Flight Attendants.

